

# The Royal Agricultural Society of New Zealand

## Performance Report

For the year ended  
31 March 2019

### Contents

	Page
<b>Non-Financial Information:</b>	
Entity Information	2 - 3
Statement of Service Performance	4
<b>Financial Information:</b>	
Statement of Financial Performance	5
Statement of Financial Position	6
Statement of Cash Flows	7
Statement of Accounting Policies	8
Notes to the Performance Report	9 - 15
Independent Auditors Report	16 - 17

# The Royal Agricultural Society of New Zealand

## Entity Information

"Who are we?", "Why do we exist?"

For the year ended  
31 March 2019

Legal Name of Entity:*	The Royal Agricultural Society of New Zealand
------------------------	---

Other Name of Entity (if any):	Royal A&P Society
--------------------------------	-------------------

Type of Entity and Legal Basis (if any):*	Registered Charity; Incorporated Society pursuant to the 1908 A&P Act
---	---

Registration Number:	CC20425
----------------------	---------

### Entity's Purpose or Mission: \*

To promote, motivate and support all members by assisting them to achieve their aims and objectives.

### Entity Structure: \*

The Royal Agricultural Society (RAS) is the national organisation of the A&P Showing Movement. It is predominantly a member organisation with 96 A&P Associations (who run the A&P Shows throughout the country) and 65 Breed and Kindred Societies (who are in the main breeders of the different livestock components that feed in to an A&P Show.) The RAS also have 750 life members.

The structure of the organisation is as follows - an elected President, Vice President and four Executive members (the Executive) act as the governance arm of the organisation. Two fulltime staff are employed/contracted by the Executive on behalf of the organisation - a CEO and an administrator (RAS Head Office). RAS Head Office work with the elected six District Councils (geographically related - Northern, Mid Northern, Eastern, Western, Central and Southern) and act as the management arm of the organisation.

The organisation is predominantly volunteers who dedicate their time and commitment to the sport they love.

### Main Sources of the Entity's Cash and Resources:\*

The main funding resources are membership fees and the equestrian section of the A&P Showing movement. As the equestrian section is the largest section of the A&P movement at the current time, it involves the main portion of governance and management time, therefore has been set up to be self funding. Revenue is received from the measuring system (the cornerstone of the equestrian movement) and levies paid by the competitors when they enter the A&P shows.

### Main Methods Used by the Entity to Raise Funds:\*

Annual sponsorship and grants.

### Entity's Reliance on Volunteers and Donated Goods or Services: \*

The RAS is predominantly a volunteer organisation. To run an A&P Show is hours and hours of volunteer time, and over and above a volunteer committee there are several hundreds of other people that are required to administer the aspects of an A&P Show - stewards, judges, car parkers, gate people and so forth. The RAS Executive are volunteers, as are the councillors who make up the six District Councils. The RAS administers a RAS Equestrian Judge's list, and all of the Equestrian Judges are volunteers. The Breed Societies also administer the relevant Breed Society's judges list, and they too are volunteers.

# The Royal Agricultural Society of New Zealand

## Entity Information

"Who are we?", "Why do we exist?"

For the year ended  
31 March 2019

### Contact details

Physical Address:

158 Ashley Street, Rangiora

Postal Address:

PO Box 54, Woodend 7641

Phone/Fax:

Phone 03 313-1004

Email/Website:

Email - [enquiries@ras.org.nz](mailto:enquiries@ras.org.nz); Web [www.ras.org.nz](http://www.ras.org.nz)





# The Royal Agricultural Society of New Zealand

## Statement of Service Performance

"What did we do?", When did we do it?"

For the year ended

31 March 2019

### Description of the Entity's Outcomes\*:

Provide the membership with clear and consistent rules.

Provide a Royal Show/s/Events that the membership can be proud of.

Protect the membership's Intellectual Property rights.

Provide our equestrian judges and tutor judges with up-to-date information.

Description and Quantification (to the extent practicable) of the Entity's Outputs:*	Actual*	Actual*
	This Year	Last Year
Review of equestrian rulebook over the last three years. Major changes voted on 2017, last year & this year minor tweaks being made to it. Review of general Showing rules & Regulations still to be undertaken.	Minor tweaks still in progress.	Minor tweaks still in progress.
Review of how Royal Shows & Events are working, and how to improve on our flagship event.	In progress	In progress
Trade marked items Fashion & Fashion on Show	Done	
Review of Red Judge's Manual & Tutor Judge' Manual	Done	
Review of Written Papers for Equestrian Judges	In progress	

### Additional Output Measures:

### Additional Information:

# The Royal Agricultural Society of New Zealand

## Statement of Financial Performance

"How was it funded?" and "What did it cost?"

For the year ended

31 March 2019

	Note	Actual* This Year \$	Actual Last Year \$
<b>Revenue</b>			
Donations & similar revenue	1b	20,999	6,050
Fees/Subscriptions/other revenue members/competitors	1c	167,363	152,666
Fundraising Revenue	1a	43,613	47,217
Interest / Dividends and other Investment Income	1e	2,617	2,377
Revenue from providing Goods & Services	1d	94,018	92,432
<b>Total Revenue</b>		<b>328,610</b>	<b>300,742</b>
<b>Expenses</b>			
Costs Relating to Providing Goods & Services	2a	303,402	297,320
Other	2b	1,843	3,032
<b>Total Expenses*</b>		<b>305,245</b>	<b>300,352</b>
<b>Net surplus/(Deficit) for the Year*</b>		<b>23,365</b>	<b>390</b>

This performance report should be read in conjunction with the accompanying notes and the Auditors Report.

# The Royal Agricultural Society of New Zealand

## Statement of Financial Position

"What the entity owns?" and "What the entity owes?"

As at  
31 March 2019

	Note	Actual* This Year \$	Actual* Last Year \$
<b>Assets</b>			
<b>Current Assets</b>			
Bank Accounts & Cash	3a	225,603	200,787
Debtors and Prepayments	3b	14,696	23,989
Stock on Hand	3c	13,331	5,176
<b>Total Current Assets</b>		<b>253,630</b>	<b>229,952</b>
<b>Non-Current Assets</b>			
Investments	3d	27,182	27,025
Trademark Costs - Badges & Medals		1,900	
Fixed Assets	4	141,343	143,055
<b>Total Non-Current Assets</b>		<b>170,425</b>	<b>170,080</b>
<b>Total Assets*</b>		<b>424,055</b>	<b>400,032</b>
<b>Liabilities</b>			
<b>Current Liabilities</b>			
Trade Creditors	3e	23,804	21,269
Income in Advance			
<b>Total Current Liabilities</b>		<b>23,804</b>	<b>21,269</b>
<b>Total Liabilities*</b>		<b>23,804</b>	<b>21,269</b>
<b>Total Assets less Total Liabilities (Net Assets)*</b>		<b>400,251</b>	<b>378,763</b>
<b>Accumulated Funds</b>			
Accumulated surpluses or (deficits)*		204,855	204,465
Net Surplus (Deficit) this Year		23,365	390
Life Members Fund	5	35,657	37,534
Trophies Fund	5	136,374	136,374
<b>Total Accumulated Funds*</b>		<b>400,251</b>	<b>378,763</b>

The performance report was approved for and on behalf of the executive committee on 22 May 2019.

President:



Treasurer:



This performance report should be read in conjunction with the accompanying notes and the Auditors Report.



# The Royal Agricultural Society of New Zealand

## Statement of Cash Flows

"How the entity has received and used cash"

For the year ended

31 March 2019

	Actual* This Year \$	Actual* Last Year \$
<b>Cash Flows from Operating Activities*</b>		
<b>Cash was received from:</b>		
Donations, fundraising and other similar receipts*	64,612	52,267
Fees, subscriptions and other receipts from members*	173,896	154,175
Receipts from providing goods or services*	94,018	92,432
Interest, dividends and other investment receipts*	2,617	2,377
Net GST		
<b>Cash was applied to:</b>		
Payments to suppliers and employees*	308,349	291,152
Donations or grants paid*		
<b>Net Cash Flows from Operating Activities*</b>	<b>26,794</b>	<b>10,099</b>
<b>Cash flows from Investing and Financing Activities*</b>		
<b>Cash was received from:</b>		
Receipts from the sale of property, plant and equipment*		
Receipts from the sale of investments*	-	62,364
Proceeds from loans borrowed from other parties*		
Receipts from trophy bonds	80	620
Capital contributed from owners or members*		
<b>Cash was applied to:</b>		
Payments to acquire property, plant and equipment*	-	
Payments Regarding Trade Mark	1,900	
Payments to purchase investments*	158	
Repayments of loans borrowed from other parties*		
Capital repaid to owners or members*		
<b>Net Cash Flows from Investing and Financing Activities*</b>	<b>(1,978)</b>	<b>62,984</b>
<b>Net Increase / (Decrease) in Cash*</b>	<b>24,816</b>	<b>73,083</b>
<b>Opening Cash*</b>	<b>200,787</b>	<b>127,704</b>
<b>Closing Cash*</b>	<b>225,603</b>	<b>200,787</b>
<b>This is represented by:</b>		
Bank Accounts and Cash*	225,603	200,787

This performance report should be read in conjunction with the accompanying notes and the Auditors Report.

# The Royal Agricultural Society of New Zealand

## Statement of Accounting Policies

### "How did we do our accounting?"

For the year ended

31 March 2019

#### Basis of Preparation\*

The Royal Agricultural Society of NZ has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

#### Consolidation

This performance report is for the consolidated entity comprising The Royal Agricultural Society head office and its six elected district councils. The entity has been consolidated on the basis of its charitable status and the board's power to govern the financial and operating policies so as to obtain benefits from its activities, generally through levies. In preparing the performance report, income, expenditure, assets and liabilities of the national office and district councils are combined except any transactions occurring between them which are eliminated on consolidation.

#### Goods and Services Tax (GST)\*

All amounts are recorded exclusive of GST, except for Debtors and Creditors which are stated inclusive of GST where applicable.

#### Income Tax

The RAS is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

#### Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances, excluding term investments and deposits.

#### Fixed Assets & Depreciation\*

All fixed assets except Trophies are recorded at cost or valuation less accumulated depreciation. Depreciation has been calculated using diminishing value rates based on the useful life of the asset. Trophies are recorded at their estimated market value determined by an independent insurance valuation.

#### Investment Policy

Term Deposits are shown at the amount that was invested at the beginning of the term investment term.

Shares are recorded at their cost price at the time of purchase unless it appears that the carrying amount of the investment will not be fully recovered in which case it is written down to its current market price.

#### Recognition of Income\*

Income for contracted services and sponsorship is recognised at the time that an invoice is raised. Income from cash sources of income is recognised at the time of receipt. Interest received is recognised using the accruals method. Dividend income is recognised with the dividend is paid. Grants received are recognised when the funds have been applied for the purpose on which the grant was received which may or may not result in part of all of the grant being repaid if funds have not been used in the required time limit.

#### Audit

These financial statements have been audited as per the Auditor's attached statement.

#### Securities & Guarantees

There was no overdraft as at balance date, nor was any facility arranged.

#### Changes in Accounting Policies\*

There have been no changes in accounting policies. All accounting policies have been applied consistently throughout the year. Certain comparative balances have been restated to conform with the current year's presentation.



# The Royal Agricultural Society of New Zealand

## Notes to the Performance Report

For the year ended  
31 March 2019

### Note 1 : Analysis of Revenue

Revenue Item	Analysis	This Year \$	Last Year \$
1a. Fundraising revenue	Sponsorship	43,613	47,217
	<b>Total</b>	<b>43,613</b>	<b>47,217</b>

Revenue Item	Analysis	This Year \$	Last Year \$
1b. Donations and other similar revenue	Donations Received	1,290	1,103
	Grants Received	19,709	4,947
	<b>Total</b>	<b>20,999</b>	<b>6,050</b>

Revenue Item	Analysis	This Year \$	Last Year \$
1c. Fees, subscriptions and other revenue from members/competitors	Levies	76,859	78,300
	Levies - Equestrian	76,626	65,523
	Life Membership	1,876	1,975
	Sundry Income	12,002	6,868
	Bad Debts Recovered	-	-
	<b>Total</b>	<b>167,363</b>	<b>152,666</b>

Revenue Item	Analysis	This Year \$	Last Year \$
1d. Revenue from providing goods or services	Revenue from Sale of Products	8,134	7,267
	Royal Show & Event Hosting	20,000	20,031
	Delegate Catering & Registration	19,865	19,616
	Equestrian Replacement Certificates	8,226	6,586
	Equestrian Measuring Fees	37,793	38,932
	<b>Total</b>	<b>94,018</b>	<b>92,432</b>

Revenue Item	Analysis	This Year \$	Last Year \$
1e. Interest, dividends and other investment revenue	Interest - Royal Agricultural Society of NZ	420	302
	Interest - Other Districts	359	304
	Dividends - Royal Agricultural Society of NZ	1,838	1,771
	<b>Total</b>	<b>2,617</b>	<b>2,377</b>

# The Royal Agricultural Society of New Zealand

## Notes to the Performance Report

For the year ended

31 March 2019

### Note 2 : Analysis of Expenses

Expense Item	Analysis	This Year \$	Last Year \$
2a. Costs related to providing goods or services	Accommodation / Travel	25,043	26,605
	Administration - Complaints	7,000	5,000
	Administration - Equestrian	97,249	99,319
	Administration - F/S Admin Costs	5,016	5,258
	Administration - General	32,416	33,106
	Administration - Data Entry	5,820	4,891
	Audit	4,680	4,425
	Badges / Medals / Sashes	10,760	9,392
	Bank Fees	478	568
	Catering / Venue Hire / Equipment	20,738	14,269
	Communication/Marketing	-	3,204
	Consultancy	4,315	8,197
	Dairy Cattle Expenses	-	5,211
	Equestrian Related Expenditure	12,027	7,619
	Clean Sport Expenditure	4,938	4,242
	General Expenses	5,276	4,692
	Insurance	1,189	1,189
	Legal - AES	-	7,980
	Legal - Equestrian	2,050	-
	Legal - General	350	3,582
	Meeting Expenses	3,439	919
	Postage / Freight	4,622	1,506
	Printing & Stationery	24,861	19,517
	Prize Money	9,659	11,992
	Product for Sale	1,668	1,952
	Promotional Assistance to Host Associations	1,000	2,000
	Subscriptions	3,778	2,012
	Telephone	3,127	2,977
	Training	11,903	5,696
	<b>Total</b>	<b>303,402</b>	<b>297,320</b>

Expense Item	Analysis	This Year \$	Last Year \$
2b. Other expenses	Bad Debts	131	337
	Depreciation	1,712	2,695
			-
	<b>Total</b>	<b>1,843</b>	<b>3,032</b>



# The Royal Agricultural Society of New Zealand

## Notes to the Performance Report

For the year ended  
31 March 2019

### Note 3 : Analysis of Assets and Liabilities

Asset Item	Analysis	This Year \$	Last Year \$
3a. Bank accounts and cash	Royal Agricultural Society of NZ Inc	153,630	131,355
	Northern District	20,491	21,999
	Eastern District	5,124	3,387
	Western District	9,155	8,386
	Central District	8,162	11,170
	Mid Northern District	9,518	6,867
	Southern District	19,523	17,623
	<b>Total</b>	<b>225,603</b>	<b>200,787</b>
Asset Item	Analysis	This Year \$	Last Year \$
3b. Debtors and prepayments	Debtors	11,776	20,186
	Prepayments	2,920	3,803
	<b>Total</b>	<b>14,696</b>	<b>23,989</b>
Asset Item	Analysis	This Year \$	Last Year \$
3c. Inventory	Ties	964	1,056
	Badges, Ribbons etc	12,367	4,120
	<b>Total</b>	<b>13,331</b>	<b>5,176</b>
Asset Item	Analysis	This Year \$	Last Year \$
3d. Investments	Central District - Term Deposit	5,157	5,000
	Auckland International Airport - 2700 shares	4,952	4,952
	Infratil Ltd - 3000 shares	5,332	5,332
	PGG Wrightson Ltd - 3506 shares	1,700	1,700
	Sandford Ltd - 1200 shares	5,181	5,181
	Seeka Kiwifruit Ltd - 1500 shares	4,860	4,860
	<b>Total</b>	<b>27,182</b>	<b>27,025</b>
Liability Item	Analysis	This Year \$	Last Year \$
3e. Creditors and accrued expenses	Trade and other payables	17,714	15,349
	Accrued expenses	4,590	4,500
	Trophy Bond	1,500	1,420
	<b>Total</b>	<b>23,804</b>	<b>21,269</b>

# The Royal Agricultural Society of New Zealand

## Notes to the Performance Report

For the year ended  
31 March 2019

### Note 4 : Property, Plant and Equipment

This Year					
Asset Class*	Opening Carrying Amount*	Purchases	Sales/Disposals	Current Year Depreciation and Impairment*	Closing Carrying Amount*
Trophies	136,374				136,374
Furniture and fixtures*	2,494			489	2,005
Website	1,080			540	540
Banners	3,107			683	2,424
<b>Total</b>	<b>143,055</b>	-	-	<b>1,712</b>	<b>141,343</b>

PPE7 - PPE8	
Current Valuation*	Source and Date of Valuation*
136,374	McLeay Jewellers 31/3/17

Last Year					
Asset Class*	Opening Carrying Amount*	Purchases	Sales/Disposals	Current Year Depreciation and Impairment*	Closing Carrying Amount*
Trophies	136,374				136,374
Furniture and fixtures*	3,233			739	2,494
Website	2,160			1,080	1,080
Banners	3,983			876	3,107
<b>Total</b>	<b>145,750</b>	-	-	<b>2,695</b>	<b>143,055</b>



# The Royal Agricultural Society of New Zealand

## Notes to the Performance Report

For the year ended  
31 March 2019

### Note 5: Accumulated Funds

This Year				
Description*	Life Member Fund	Accumulated Surpluses or Deficits*	Reserves*	Total*
Opening Balance	37,534	204,855	136,374	378,763
Capital contributed by owners or members*				-
Life Membership Transferred to Revenue	(1,877)			(1,877)
Surplus/(Deficit)*		23,365		23,365
Distributions paid to owners or members*				-
Transfer to Reserves*				-
Transfer from Reserves*				-
Closing Balance	35,657	228,220	136,374	400,251

An amount of 5% of the balance of Life Members' Fund is transferred into income each year being the estimated amount applicable to income in that year. This income is used for the purposes of communicating with life members via the Ferris Wheel newsletter and facilitating life member's rights to visit overseas shows.

### Breakdown of Reserves

Name*	Nature and Purpose*	Actual*	Actual*
		This Year	Last Year
		\$	\$
Trophies Fund	Valuation of Trophies donated to the Royal Agricultural Society as at 31 March 2019.	136,374	136,374
Total		136,374	136,374

**The Royal Agricultural Society of New Zealand**

**Notes to the Performance Report**

For the year ended  
31 March 2019

**Note 6 : Commitments and Contingencies**

**Commitments**

There are no commitments as at balance date (Last Year - nil )

**Contingent Liabilities and Guarantees**

There are no contingent liabilities or guarantees as at balance date (Last Year - nil )



# The Royal Agricultural Society of New Zealand

## Notes to the Performance Report

For the year ended  
31 March 2019

### Notes 7-9

#### Note 7: Related Party Transactions\*

##### Related Party Disclosures:

There were no material transactions involving related parties during the financial year. (Last Year - Nil)

#### Note 8: Events After the Balance Date\*

##### Events After the Balance Date:

There were no events that have occurred after the balance date that would have a material impact on the Performance Report. (Last Year Nil)

#### Note 9: Ability to Continue Operating\*

The executive of the society are fully aware of the need to operate within its financial means and note therefore the reliance the society has on sponsorship, show activities and contests, member support and external funding bodies to meet its objectives including financial stewardship.

## **INDEPENDENT AUDITOR'S REPORT**

To the Members of The Royal Agricultural Society of New Zealand

### **Opinion**

We have audited the performance report of The Royal Agricultural Society of New Zealand and its branches (the Entity) on pages 2 to 15, which comprise the statement of financial position as at 31 March 2019 and the entity information, statement of service performance, statement of financial performance and statement of cash flows for the year ended, and notes to the performance report, including a summary of significant accounting policies.

In our opinion, the accompanying performance report of the Entity on pages 2 to 15 presents fairly, in all material respects, the financial position of the Entity as at 31 March 2019 and its entity information, service performance, financial performance and its cash flows for the year then ended in accordance with Public Benefit Entity Standards Simple Format Reporting – Accrual (Not-For-Profit) issued by the New Zealand Accounting Standards Board.

### **Basis for Qualified Opinion**

The Entity recognises equestrian levies on a cash basis which is not in accordance with Public Benefit Entity Standards Simple Format Reporting – Accrual (Not-For-Profit) which stipulates such income is earned at the time an event is held. Accordingly, equestrian levies income and accounts receivable would be greater if the levies owing at 31 March 2019 could be quantified. In this respect alone, we have not been able to obtain all the information and explanations that we have required.

We conducted our audit in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Performance Report* section of our report. We are independent of the Entity in accordance with Professional and Ethical Standard 1 (Revised) *Code of Ethics for Assurance Practitioners* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in the Entity.

### **Executive Committees' Responsibilities for the Performance Report**

The Executive Committee is responsible on behalf of the Entity for the preparation and fair presentation of the performance report in accordance with Public Benefit Entity Standards Simple Format Reporting – Accrual (Not-For-Profit) and for such internal control as the Executive Committee determines is necessary to enable the preparation of the performance report that is free from material misstatement, whether due to fraud or error.

In preparing the performance report, the Executive Committee is responsible on behalf of the Entity for assessing the Entity's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Executive Committee either intend to liquidate the Entity or to cease operations, or have no realistic alternative but to do so.



## **INDEPENDENT AUDITOR'S REPORT**

To the Members of The Royal Agricultural Society of New Zealand

### **Auditor's Responsibilities for the Audit of the Performance Report**

Our objectives are to obtain reasonable assurance about whether the performance report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with ISAs (NZ) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this performance report.

A description of our auditor responsibilities for the audit of the performance report can be viewed on the website of the External Reporting Board.

[https://xrb.govt.nz/Site/Auditing\\_Assurance\\_Standards/Current\\_Standards/Description\\_Auditors\\_responsibilities.aspx](https://xrb.govt.nz/Site/Auditing_Assurance_Standards/Current_Standards/Description_Auditors_responsibilities.aspx)



22 May 2019

ASHTON WHEELANS

Chartered Accountants  
Level 2, 83 Victoria Street  
Christchurch