

The Royal Agricultural Society of New Zealand

Performance Report

For the year ended
31 March 2022

Contents

	Page
Non-Financial Information:	
Entity Information	2 - 3
Statement of Service Performance	4
Financial Information:	
Statement of Financial Performance	5
Statement of Financial Position	6
Statement of Cash Flows	7
Statement of Accounting Policies	8
Notes to the Performance Report	9 - 15
Independent Auditors Report	16 - 17

The Royal Agricultural Society of New Zealand

Entity Information

"Who are we?", "Why do we exist?"

For the year ended
31 March 2022

Legal Name of Entity:*	The Royal Agricultural Society of New Zealand
Other Name of Entity (if any):	Royal A&P Society
Type of Entity and Legal Basis (if any):*	Registered Charity; Incorporated Society pursuant to the 1908 A&P Act
Registration Number:	CC20425

Entity's Purpose or Mission: *

The RAS exists to showcase rural excellence, sustainability and innovation. The guiding principles are trusted leadership, relationships, partnerships and to be progressive.

Entity Structure: *

The Royal Agricultural Society (RAS) is the national organisation of the A&P Showing Movement. It is predominantly a member organisation with 93 A&P & Kindred Associations (who run the A&P Shows throughout the country) and 65 Breed and Kindred Societies (who are in the main breeders of the different livestock components that feed in to an A&P Show.) The RAS also have 664 life members. The structure of the organisation is as follows - an elected President, Vice President and four Executive members (the Executive) act as the governance arm of the organisation. One full-time and one part-time staff members are employed/ contracted by the Executive on behalf of the organisation - a CEO and an administrator (RAS Head Office). RAS Head Office work with the elected six District Councils (geographically related - Northern, Mid Northern, Eastern, Western, Central and Southern) and act as the management arm of the organisation. The organisation is predominantly volunteers who dedicate their time and commitment to the sport they love and their local communities.

Main Sources of the Entity's Cash and Resources:*

The main funding resources are membership fees and the equestrian section of the A&P Showing movement. As the equestrian section is the largest section of the A&P movement at the current time, it involves the main portion of governance and management time, therefore has been set up to be self funding. Revenue is received from the measuring system (the cornerstone of the equestrian movement) and levies paid by the competitors when they enter the A&P shows.

Main Methods Used by the Entity to Raise Funds:*

Annual sponsorship and grants.

Entity's Reliance on Volunteers and Donated Goods or Services: *

The RAS is predominantly a volunteer organisation. To run an A&P Show is hours and hours of volunteer time, and over and above a volunteer committee there are several hundreds of other people that are required to administer the aspects of an A&P Show - stewards, judges, car parkers, gate people and so forth. The RAS Executive are volunteers, as are the councillors who make up the six District Councils. The RAS administrator an RAS Equestrian Judge's list, and all of the Equestrian Judges are volunteers. The Breed Societies also administer the relevant Breed Society's judges list, and they too are volunteers.

The Royal Agricultural Society of New Zealand

Entity Information

"Who are we?", "Why do we exist?"

For the year ended
31 March 2022

Contact details

Physical Address:	9 Matai Place, Oxford 7430
Postal Address:	PO Box 44, Oxford 7443
Phone/Fax:	Phone: 022 567 7551
Email/Website:	Email - enquiries@ras.org.nz ; Web www.ras.org.nz
	
	

The Royal Agricultural Society of New Zealand

Statement of Service Performance

"What did we do?", When did we do it?"

For the year ended
31 March 2022

Description of the Entity's Outcomes*:

Showcasing rural excellence by supporting our members to connect, educate, excel and innovate as they demonstrate the value of agriculture for New Zealand and in New Zealand Communities.

Description and Quantification (to the extent practicable) of the Entity's Outputs:*	Actual*	Actual*
	This Year	Last Year
Members tools, collateral, advice		
<ul style="list-style-type: none"> • New website developed (due for release in May 2022) delivery will be underbudget • Member event tools created • Volunteer support tools created • Equestrian rulebook review - survey completed • Section guidelines developed (Home Industries) 	On Track	0
	7	0
	1	0
	1	0
	1	0
Member communications		
<ul style="list-style-type: none"> • "Show Connect" newsletter to any interested parties, number of editions sent to 263 number of email addresses • "Presidents Update" sent to all members, number of editions (commenced December 2021) • Member welfare checks - number of members responding 	5	0
	3	0
	60	0

Additional Information:

The budget was not achieved due to the impact of COVID on the RAS. No more than 20 of our 93 member A&P Associations held any section(s) of competition over the 2021/22 season and even less held a full show. Some members have sadly cancelled their show for two or three years in a row now, with cancellations impacting the RAS income. Therefore, income comparisons with the 2020/21 year are not the best indicator of the impact of COVID as that year was also COVID affected and down significantly on the 2019/20 year.

The cancellation of almost all shows and the ongoing COVID regulated environment also resulted in the inability to deliver the planned national rural excellence events. There were no Royal Shows, Royal Events, National Golden Fleece competition, Rural Ambassador competition or National Young Judges / Paraders competition this year.

An emphasis this year was increasing value to members via advice, tools and communications. This focus will continue.

The Royal Agricultural Society of New Zealand

Statement of Financial Performance

"How was it funded?" and "What did it cost?"

For the year ended

31 March 2022

	Note	Actual* This Year \$	Actual Last Year \$
Revenue			
Donations & similar revenue	1b	2,192	10,494
Fees/Subscriptions/other revenue members/competitors	1c	119,871	147,464
Fundraising Revenue	1a	7,500	-
Other Income	1f	8,261	-
Interest / Dividends and other Investment Income	1e	311	29,327
Revenue from providing Goods & Services	1d	59,042	63,697
Total Revenue		197,177	250,982
Expenses			
Costs Relating to Providing Goods & Services	2a	225,962	176,270
Other	2b	6,154	41,034
Total Expenses*		232,116	217,304
Net surplus/(Deficit) for the Year*		(34,939)	33,678

The Royal Agricultural Society of New Zealand

Statement of Financial Position

"What the entity owns?" and "What the entity owes?"

As at
31 March 2022

	Note	Actual* This Year \$	Actual* Last Year \$
Assets			
Current Assets			
Bank Accounts & Cash	3a	260,560	287,742
Debtors and Prepayments	3b	12,145	18,649
Stock on Hand	3c	10,983	12,585
Total Current Assets		283,688	318,976
Non-Current Assets			
Investments	3d	5,535	5,477
Trademark Costs - Badges & Medals		1,900	1,900
Fixed Assets	4	138,779	139,379
Total Non-Current Assets		146,214	146,756
Total Assets*		429,902	465,732
Liabilities			
Current Liabilities			
Trade Creditors	3e	7,650	6,932
Total Current Liabilities		7,650	6,932
Total Liabilities*		7,650	6,932
Total Assets less Total Liabilities (Net Assets)*		422,252	458,800
Accumulated Funds			
Accumulated surpluses or (deficits)*		290,246	256,568
Net Surplus (Deficit) this Year		(34,939)	33,678
Life Members Fund	5	30,571	32,180
Trophies Fund	5	136,374	136,374
Total Accumulated Funds*		422,252	458,800

The performance report was approved for and on behalf of the executive committee on

President: Rachel Walker

Treasurer: Malcolm McKerrow

The Royal Agricultural Society of New Zealand

Statement of Cash Flows

"How the entity has received and used cash"

For the year ended
31 March 2022

	Actual* This Year \$	Actual* Last Year \$
Cash Flows from Operating Activities*		
Cash was received from:		
Donations, fundraising and other similar receipts*	9,692	8,744
Fees, subscriptions and other receipts from members*	130,985	138,018
Receipts from providing goods or services*	59,042	63,697
Interest, dividends and other investment receipts*	312	900
Net GST		
Cash was applied to:		
Payments to suppliers and employees*	227,155	226,418
Donations or grants paid*	-	-
Net Cash Flows from Operating Activities*	(27,124)	(15,059)
Cash flows from Investing and Financing Activities*		
Cash was received from:		
Receipts from the sale of property, plant and equipment*	-	-
Receipts from the sale of investments*	-	49,222
Proceeds from loans borrowed from other parties*	-	-
Receipts from trophy bonds	-	-
Capital contributed from owners or members*	-	-
Cash was applied to:		
Payments to acquire property, plant and equipment*	-	-
Payments regarding trophy bonds	-	2,200
Payments to purchase investments*	58	-
Repayments of loans borrowed from other parties*	-	-
Capital repaid to owners or members*	-	-
Net Cash Flows from Investing and Financing Activities*	(58)	47,022
Net Increase / (Decrease) in Cash*	(27,182)	31,963
Opening Cash*	287,742	255,779
Closing Cash*	260,560	287,742
This is represented by:		
Bank Accounts and Cash*	260,560	287,742

The Royal Agricultural Society of New Zealand

Statement of Accounting Policies

"How did we do our accounting?"

For the year ended
31 March 2022

Basis of Preparation*

The Royal Agricultural Society of NZ has elected to apply PBE SFR-A (NFP) Public Benefit Entity Simple Format Reporting - Accrual (Not-For-Profit) on the basis that it does not have public accountability and has total annual expenses of equal to or less than \$2,000,000. All transactions in the Performance Report are reported using the accrual basis of accounting. The Performance Report is prepared under the assumption that the entity will continue to operate in the foreseeable future.

Consolidation

This performance report is for the consolidated entity comprising The Royal Agricultural Society head office and its six elected district councils. The entity has been consolidated on the basis of its charitable status and the board's power to govern the financial and operating policies so as to obtain benefits from its activities, generally through levies. In preparing the performance report, income, expenditure, assets and liabilities of the national office and district councils are combined except any transactions occurring between them which are eliminated on consolidation.

Goods and Services Tax (GST)*

All amounts are recorded exclusive of GST, except for Debtors and Creditors which are stated inclusive of GST where applicable.

Income Tax

The RAS as a registered charity is wholly exempt from New Zealand income tax having fully complied with all statutory conditions for these exemptions.

Bank Accounts and Cash

Bank accounts and cash in the Statement of Cash Flows comprise cash balances and bank balances, excluding term investments and deposits.

Fixed Assets & Depreciation*

All fixed assets except Trophies are recorded at cost or valuation less accumulated depreciation. Depreciation has been calculated using diminishing value rates based on the useful life of the asset. Trophies are recorded at their estimated market value determined by an independent insurance valuation.

Investment Policy

Term Deposits are shown at the amount that was invested at the beginning of the term investment term.

The Share Portfolio was sold during the 2021 year.

Recognition of Income*

Income for contracted services and sponsorship is recognised at the time that an invoice is raised. Income from cash sources of income is recognised at the time of receipt. Interest received is recognised using the accruals method. Dividend income is recognised with the dividend is paid. Grants received are recognised when the funds have been applied for the purpose on which the grant was received which may or may not result in part of all of the grant being repaid if funds have not been used in the required time limit.

Audit

These financial statements have been audited as per the Auditor's attached statement.

Securities & Guarantees

There was no overdraft as at balance date, nor was any facility arranged.

Changes in Accounting Policies*

There have been no changes in accounting policies. All accounting policies have been applied consistently throughout the year.

The Royal Agricultural Society of New Zealand

Notes to the Performance Report

For the year ended
31 March 2022

Note 1 : Analysis of Revenue

Revenue Item	Analysis	This Year \$	Last Year \$
1a. Fundraising revenue	Sponsorship	7,500	-
	Total	7,500	-
1b. Donations and other similar revenue	Donations Received	2,192	2,347
	Grants Received	-	8,147
	Total	2,192	10,494
1c. Fees, subscriptions and other revenue from members/competitors	Levies	77,119	65,909
	Levies - Equestrian	28,712	65,739
	Life Membership	1,609	1,694
	Sundry Income	12,431	14,122
	Total	119,871	147,464
1d. Revenue from providing goods or services	Revenue from Sale of Products	8,255	5,750
	Royal Show & Event Hosting	1,500	10,000
	Delegate Catering & Registration	12,168	426
	Equestrian Replacement Certificates	8,178	12,162
	Equestrian Measuring Fees	28,941	35,359
	Total	59,042	63,697
1e. Interest, dividends and other investment	Interest - Royal Agricultural Society of NZ	193	133
	Interest - Other Districts	118	195
	Dividends - Royal Agricultural Society of NZ		572
	Realised Capital Profit on Sale of Investments		28,427
	Total	311	29,327
1f. Other revenue	IRD Resurgence Support Payments	8,261	-
	Total	8,261	-

The Royal Agricultural Society of New Zealand

Notes to the Performance Report

For the year ended
31 March 2022

Note 2 : Analysis of Expenses

Expense Item	Analysis	This Year \$	Last Year \$
2a. Costs related to providing goods or services	Accommodation / Travel	14,776	2,911
	Administration - Complaints	750	5,000
	Administration - Equestrian	95,209	85,534
	Administration - F/S Admin Costs	463	-
	Administration - General	31,736	28,512
	Administration - Data Entry	4,023	3,896
	Audit	4,810	4,790
	Badges / Medals / Sashes	3,439	5,625
	Bank Fees	295	338
	Catering / Venue Hire / Equipment	11,154	1,371
	Consultancy	21,511	3,200
	Equestrian Related Expenditure	659	8,805
	Clean Sport Expenditure	325	700
	General Expenses	5,342	2,570
	Insurance	2,581	1,327
	Legal - General	1,466	-
	Meeting Expenses	665	715
	Postage / Freight	6,681	7,116
	Printing & Stationery	12,778	10,723
	Prize Money	500	175
	Product for Sale	1,065	46
	Subscriptions	2,800	902
	Telephone	1,869	2,005
Training	1,065	9	
	Total	225,962	176,270
2b. Other expenses	Bad Debts	116	50
	Depreciation	600	814
	Strategic Business Review	5,438	40,170
	Total	6,154	41,034

The Royal Agricultural Society of New Zealand

Notes to the Performance Report

For the year ended
31 March 2022

Note 3 : Analysis of Assets and Liabilities

Asset Item	Analysis	This Year	Last Year
		\$	\$
3a. Bank accounts and cash	Royal Agricultural Society of NZ Inc	203,358	218,921
	Northern District	15,319	20,307
	Eastern District	9,764	10,631
	Western District	5,280	7,482
	Central District	6,702	9,209
	Mid Northern District	10,157	10,762
	Southern District	9,980	10,430
	Total		260,560

Asset Item	Analysis	This Year	Last Year
		\$	\$
3b. Debtors and prepayments	Debtors	10,911	15,373
	Prepayments	1,234	3,276
Total		12,145	18,649

Asset Item	Analysis	This Year	Last Year
		\$	\$
3c. Inventory	Ties	1,025	1,025
	Badges, Ribbons etc	9,958	11,560
Total		10,983	12,585

Asset Item	Analysis	This Year	Last Year
		\$	\$
3d. Investments	Central District - Term Deposit	5,535	5,477
	Total		5,535

Liability Item	Analysis	This Year	Last Year
		\$	\$
3e. Creditors and accrued expenses	Trade and other payables	2,900	2,242
	Accrued expenses	4,750	4,690
Total		7,650	6,932

The Royal Agricultural Society of New Zealand

Notes to the Performance Report

For the year ended
31 March 2022

Note 4 : Property, Plant and Equipment

This Year					
Asset Class*	Opening Carrying Amount*	Purchases	Sales/Disposals	Current Year Depreciation and Impairment*	Closing Carrying Amount*
Trophies	136,374				136,374
Furniture and fixtures*	1,395			208	1,187
Website	135			68	67
Banners	1,475			324	1,151
Total	139,379	-	-	600	138,779

PPE7 - PPE8	
Current Valuation*	Source and Date of Valuation*
136,374	McLeay Jewellers 31/3/17

Last Year					
Asset Class*	Opening Carrying Amount*	Purchases	Sales/Disposals	Current Year Depreciation and Impairment*	Closing Carrying Amount*
Trophies	136,374				136,374
Furniture and fixtures*	1,658			263	1,395
Website	270			135	135
Banners	1,891			416	1,475
Total	140,193	-	-	814	139,379

The Royal Agricultural Society of New Zealand

Notes to the Performance Report

For the year ended
31 March 2022

Note 5: Accumulated Funds

This Year				
Description*	Life Member Fund	Accumulated Surpluses or Deficits*	Reserves*	Total*
Opening Balance	32,180	290,246	136,374	458,800
Capital contributed by owners or members*				-
Life Membership Transferred to Revenue	(1,609)			(1,609)
Surplus/(Deficit)*		(34,939)		(34,939)
Distributions paid to owners or members*				-
Transfer to Reserves*				-
Transfer from Reserves*				-
Closing Balance	30,571	255,307	136,374	422,252

An amount of 5% of the balance of Life Members' Fund is transferred into income each year being the estimated amount applicable to income in that year. This income is used for the purposes of communicating with life members via the Connect mailchimp and facilitating life member's rights to visit overseas shows.

Breakdown of Reserves		Actual*	Actual*
Name*	Nature and Purpose*	This Year	Last Year
		\$	\$
Trophies Fund	Valuation of Trophies donated to the Royal Agricultural Society as at 31 March 2022 as per the latest valuation dated 31 March 2017.	136,374	136,374
	Total	136,374	136,374

The Royal Agricultural Society of New Zealand

Notes to the Performance Report

For the year ended
31 March 2022

Note 6 : Commitments and Contingencies

Commitments

There is a commitment to Stage 2 of the Business Strategic Review as funding becomes available. (Last Year - nil)

Contingent Liabilities and Guarantees

There are no contingent liabilities or guarantees as at balance date (Last Year - nil)

The Royal Agricultural Society of New Zealand

Notes to the Performance Report

For the year ended
31 March 2022

Notes 7-9

Note 7: Related Party Transactions*

Related Party Disclosures:

There were no material transactions involving related parties during the financial year. (Last Year - Nil)

Note 8: Events After the Balance Date*

Events After the Balance Date:

There were no events that have occurred after the balance date that would have a material impact on the Performance Report. (Last Year Nil)

Note 9: Ability to Continue Operating - Effect of Covid-19*

The inability for A&P Associations to run their events under the Covid 19 traffic light settings and the uncertainty around the changing nature of the settings caused many associations to cancel their annual events. Much of the RAS income comes from the equestrian levies members collect from competitors at their shows. The cancellation of shows has therefore had a significant impact on the levies income for the RAS. The RAS cash reserves remain healthy and in strong liquidity to be able to continue to operate in the foreseeable future. These reserves ensure debts can be paid as they fall due; the going concern assumptions remain valid.